

Dealing with Change

9th September 2020



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Opening Insight







Opening Insight





Accept that some days you're the pigeon & some days you're the statue



What's Ahead



- ✓ Personal Leadership What's within my control?
- ✓ Why we instinctively resist change?
- ✓ Strategies for boosting Self-Confidence & Resilience
- ✓ Questions to Unlock your Wisdom
- ✓ Self Awareness (& Fun!)





Personal Responsibility

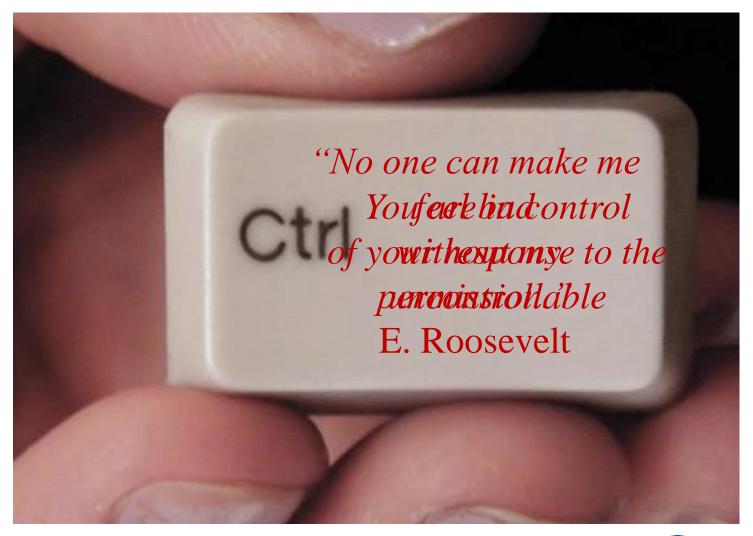


✓ Ownership of Behaviour ✓ Attitude ✓ Response-Able **✓** Emotions **✓**Energy



Control







Results-Focussed Mindset



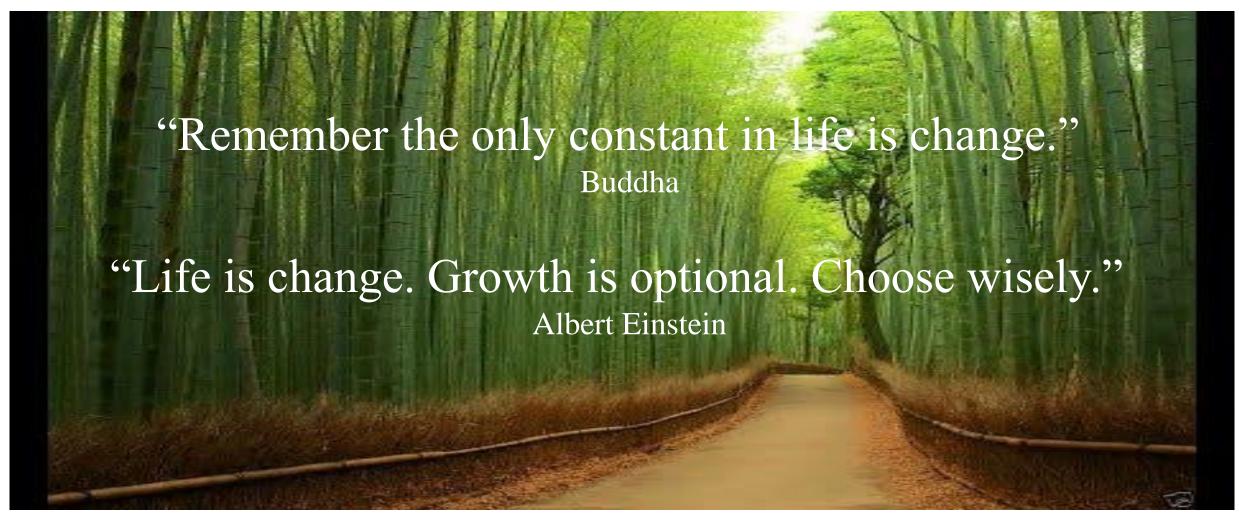
- ✓ What does success look like?
- ✓ What's my intention?
- ✓ What am I looking to avoid?
- ✓ Reactive Proactive





Change









"People don't resist change, they resist being changed." Peter Senge

"People don't resist change, they resist being uncomfortable."



Why we resist change



- 1. Loss of Control Perceived loss of power & self determination
- 2. Increased Uncertainty/ FEAR (of the unknown)
- 3. Sudden Imposition
- 4. Habits & Routines upset
- 5. Loss of face associated with old ways



Why we resist change



- 6. Concerns about competence
- 7. More work Basal Ganglia v Prefrontal Cortex
- 8. Poor Communication
 / Engagement
- 9. Past Resentments/ Challenges
 Culture & Lack of Trust
- 10. Sometimes the 'pain' is real!





5 Motivational Drives

The drive to AVOID pain, embarrassment, humiliation

The drive to **DEFEND** (Beliefs, Status Quo)

The drive to AQUIRE (status, reputation, things)

The drive to **COMPREHEND**

The drive to **BOND** (form connections)

Minimising Resistance to Change



- ✓ Culture of Openness, Foundation of Trust
- ✓ Be mindful of 'labelling'
- ✓ Communication Easy & Often, Formal & Informal
- ✓ Willingness to Listen
- ✓ Share the 'why'
- ✓ Pre-plan Questions to stimulate engagement
- ✓ Implement in stages (when possible)





"We all run the gamut between waiting to be found and waiting to be found out."



Confidence







Lack of Confidence



- ✓ Emotionally Invested
- **✓** Outside Comfort Zone
- ✓ Feelings of not being in control
- ✓ Past challenges/ bad experiences
- ✓ Lack of certainty/ poorly organised
- ✓ Fear of failure/ rejection





What am I fearful of?





What if I'm not good enough?

'They' will be judging me negatively



Self Confidence



An internal faith, belief or certainty about our personal powers & abilities to achieve





Calmness & Courage









Managing our State

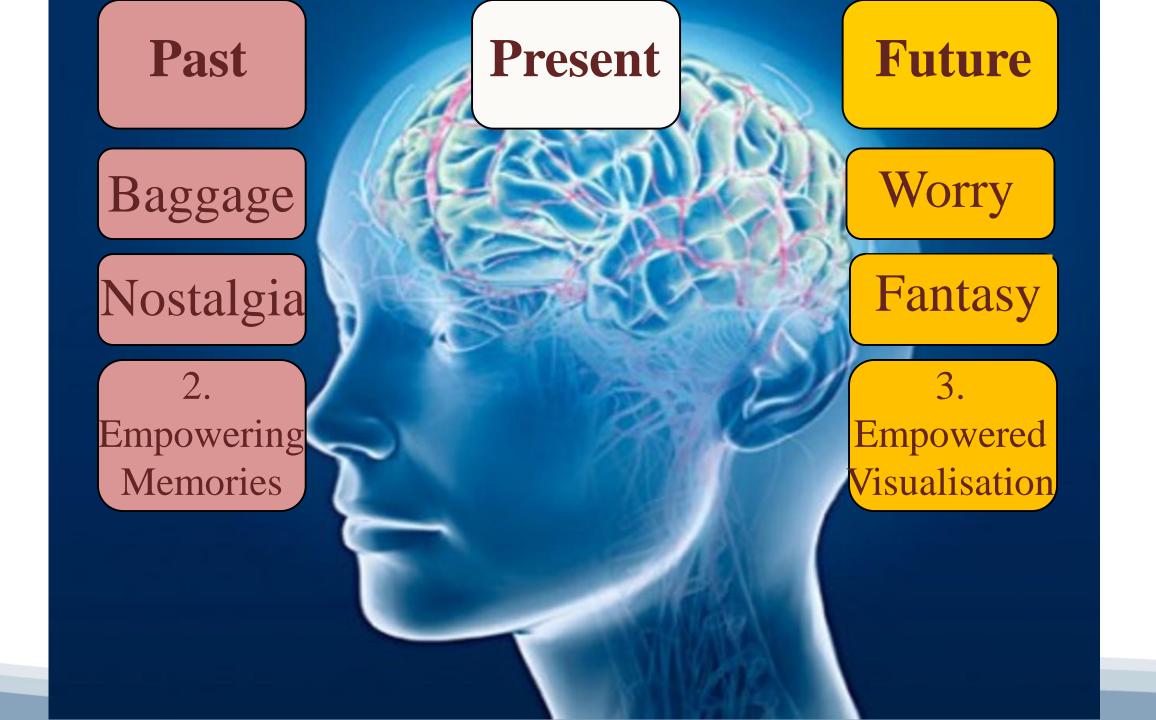




Acknowledge the feeling/ sensation

1. Conscious Breathing





Reality v Imagination





4. What's real & what's just a movie in my head?



Self/ State Management



5. What exactly am I fearful of?

What's the worst that can happen?

Is that true?

6. Anticipate positive









7 more ways to boost Self Confidence



- 9. Acknowledge your strengths
- 10. Accept compliments
- 11. Make the decision to stop self-criticising
- 12. Eliminate comparisons (but model success)
- 13. Who would I like to be in this situation?
- 14. Set yourself a goal/ target
- 15. Help to boost someone else's confidence







What action/
decision/ approach,
would make me feel
most proud of
myself?



14 Day Challenge – Commitment to Self





Reflection Questions



What am I taking away?

What 1 thing could I do more of?

What 1 thing could I do less of?

If I was a little more courageous what could I try?

What would be a useful habit/ ritual to establish?





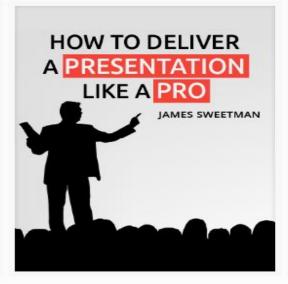
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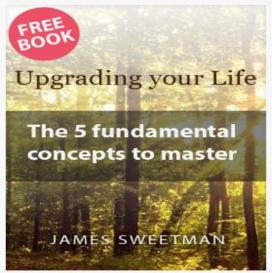
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"You cannot stop the waves but you can learn to surf." — Joseph Goldstein



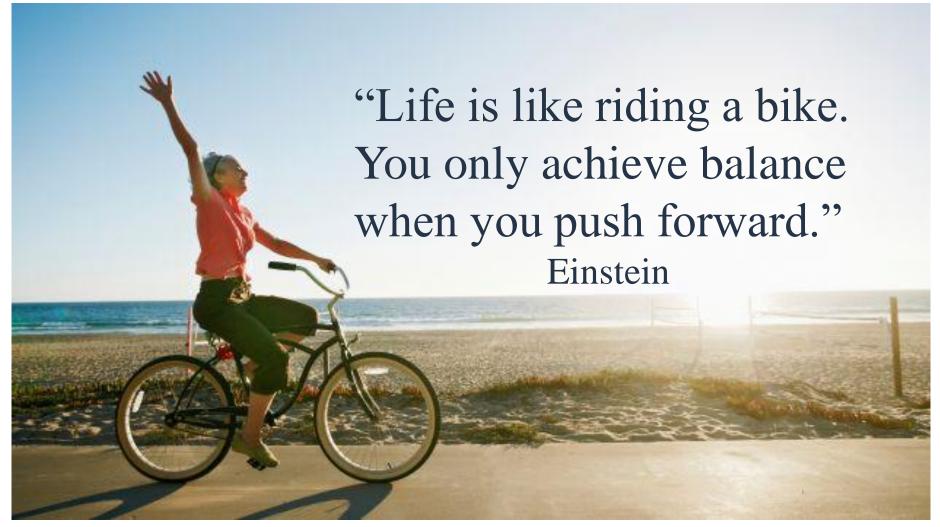
JAMES SWEETMAN & ASSOCIATES



"The hardest part about change is not making the same choices you made the day before."

Joe Dispenza





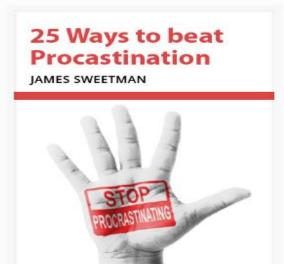




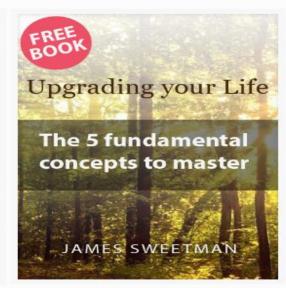


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